



KVH and Starlink: Delivering a Seamless Solution for New Builds

Rely on the Speed of Starlink and the Support of KVH

Bringing connectivity to your yachts and your customers has never been so easy. Enhance your onboard communication offerings with Starlink and KVH, the world leader in marine connectivity.

Contact KVH Sales today at sales@kvh.com to discuss how we can bring the best in connectivity to your yachts.

Five great reasons to work with KVH to bring Starlink to your new builds:

1. Your single source for a complete Starlink solution designed for yachts

KVH delivers exactly what you need for a successful factory installation:

- Flat panel high-performance maritime Starlink terminal with power supply, Wi-Fi router, and wedge mount
- 25 m Power over Ethernet cable (rather than the standard 7m)
- Starlink ethernet adapter for optional integration with other systems, such as KVH's award-winning hybrid satellite/5G/LTE/Wi-Fi antennas, or a network management device such as the K4 Edge Server
- *Optional:* Starlink pipe mount adapter
- Support for single and dual Starlink high-performance terminal installation with the 5TB/month plan

2. Systems in stock and same-day shipping

Don't put your build schedule at risk. KVH has Starlink systems in stock and will ship units to you the same day we receive your order, ensuring the efficiency of your manufacturing plans.

3. Unmatched customer satisfaction with easy 24/7/365 activation through KVH

When you order Starlink from KVH, customers are activated when it's right for them (unlike other Starlink suppliers, who start billing for monthly service after shipping). That's why we also offer live 24/7/365 Starlink activation, plus plan change and service pause requests. Rapid activation and no delays mean customers are always connected onboard.

4. Peace of mind thanks to 24/7/365 live warranty support and global service

Have a question during installation? Want to ensure your customers have a great experience with Starlink on your yachts? KVH's technical support team is standing by 24/7/365 with live support, plus field service technicians available in thousands of ports and marinas worldwide. KVH also offers warranty replacement units in advance, shipped to the yacht's current location (rather than the customer's billing address).

5. Superior performance with KVH connectivity and intelligent hybrid switching

And for yacht owners who want the most reliable, versatile and cost-effective connectivity solution afloat, we can help you offer seamless, intelligent integration of Starlink's speed and affordability with KVH's proven global HTS network, multi-channel connections, network management devices, and NMEA award-winning TracNet™ hybrid antennas with VSAT, 5G/LTE, and Wi-Fi tech all in one dome.