

Commercial Airtime Rate Sheet – Standard TracPhone® V11HTS



Effective 1 April 2019



Do you need **blazing fast 20 Mbps speeds?** (with some unlimited data added as a bonus!)

The TracPhone V11HTS exclusive dual-band antenna system delivers both Ku- and C-band from one antenna for extended range, back-up and redundancy, plus offers our innovative dual-channel configuration that delivers an Unlimited Use data channel running at the same time as the High-speed channel. At 20 Mbps, TracPhone V11HTS offers the highest speeds and the best global coverage in the maritime industry, plus the added flexibility and capacity of a fixed price, unlimited use rate plan with speeds as fast as 8/2 Mbps. (down/up).

SCENARIO: Fishing or Offshore Supply Vessel



High-speed Data Channel

Supports operational connectivity needs that are segregated from crew usage. Operations is aware of monthly use and manages use within plan's MB allotment.

FREE Unlimited Use Data Channel

For crew use with unlimited browsing, text messaging, software and chart updates, and vessel and engine monitoring.

Plus C-band for Extended Range and Redundancy!

Ideal Applications:

- Videoconferencing
- Web browsing
- Video chat (e.g., FaceTime®, Skype)
- Dedicated media stream
- Telemedicine
- Social media
- Crew usage (Allocated)
- On-demand document transmission
- Security cameras



LAN:
High-speed



LAN:
Unlimited Use

Ideal Applications:

- Anti-virus & software updates
- Vessel alerts & reporting
- Weather services data
- Automated document transmission
- Engine monitoring & reporting
- Web browsing
- Social media
- VPN
- Crew usage (Unallocated)
- Instant messaging (e.g., WhatsApp™)
- Onboard server communications to shore

Select one plan for each

Step 1. Select your High-speed Rate Plan:

DATA SERVICE (Ku-band)*				
Monthly Data Plans	Rates (\$USD)	Data Plan Allotment	Overage Rates (\$USD)	Data Speeds
PLAN	\$/MONTH	GB/MONTH	\$/MB	DOWNLOAD/UPLOAD
V11C-HS-2GB	Rates from \$549! Contact KVH Sales for custom pricing	2	Rates as low as \$0.08 Contact KVH Sales for details	20 Mbps/ 3 Mbps
V11C-HS-5GB		5		
V11C-HS-10GB		10		
V11C-HS-20GB		20		
V11C-HS-40GB		40		
V11C-HS-80GB		80		
V11C-HS-150GB		150		

- Large data allowances, highest speeds, and most affordable rates
- Unrestricted access to all applications and protocols*
- Prioritization on the network with "Business Class Service"
- 100% transparency with easy-to-use tools for alerts, system configuration, data allocation, and data usage control and visibility

Step 2. Select your Unlimited Use Rate Plan:

DATA SERVICE (Ku-band)*			
Monthly Data Plans	Monthly Rates (\$USD)	Data Speeds	
PLAN	\$/MONTH	DOWNLOAD	UPLOAD
V11C-UL1	FREE!	128 Kbps	64 Kbps
V11C-UL2	Upcharge as low as \$315!	256 Kbps	64 Kbps
V11C-UL3		512 Kbps	128 Kbps
V11C-UL4		1 Mbps	256 Kbps
V11C-UL5	Contact KVH Sales for details	2 Mbps	512 Kbps
V11C-UL6		4 Mbps	1 Mbps
V11C-UL7		8 Mbps	2 Mbps

- Speed-based plans with a fixed monthly price
- Restrictions may be imposed on access to data-intensive applications and protocols

*C-band Service included in Ku-band Data Package Price

Comes complete with 2 phone lines available for TracPhone Enhanced Voice Service, with calls to land or mobile for as low as \$0.05/minute

NEW! Month-to-month service with no annual contract with purchased hardware. New flexible suspension policies.

General Terms

- All prices are in \$USD and do not include any taxes or fees that may apply.
- All services and plans are subject to the KVH Master Services Agreement.
- Published data speeds are rate plan maximums and may vary by region and under different conditions.
- No annual contract for purchased equipment; rate plans are month-to-month, automatically renewing on a monthly basis. For leased terminal equipment, the contract term must be concurrent with, and extend to, the end of the lease period.
- VoIP-only Suspension Plan is offered at \$149/month with no limitation on number of months used. May not be used as activation plan. Plan change fee does not apply.
- Subscribers are permitted to change rate plans at any time; \$100 fee applies for each downward plan change, except during the first 90 days of service to allow the subscriber to determine the plan most appropriate for their usage needs. For complete details, see "Airtime Rate Plan Change/Suspension Policies – HTS-series" at www.kvh.com/mvbcustomercenter.

*Excludes BitTorrent and all such protocols

- KVH offers first voice line at no charge and second voice line at \$20/month. KVH-assigned voice line phone numbers for either line are provided at no charge. User-specified voice line phone numbers for either line are \$20/month.
- Virtual local phone numbers can be added for a monthly fee of \$20 per number (5 max. per voice line) where available/subject to in-country regulations. The list of available area/city codes worldwide can be found at www.kvh.com/mvbcustomercenter.
- Outgoing calls and faxes are subject to long distance charges. See details on the "TracPhone V11HTS/V11IP/V11 & V7HTS/V7IP/V7 – Enhanced Voice Service Long Distance Rate Sheet" at www.kvh.com/mvbcustomercenter.
- Global Static IP Service is available for \$29/mo. per IP address. Visit www.kvh.com/staticip for details.

Commercial Airtime Rate Sheet – Standard TracPhone® V11HTS



Effective 1 April 2019



You're looking for **fixed monthly costs?**
(with some blazing speed added as a bonus!)

If you conduct business on the water and want the security of a fixed price with unlimited airtime use, then the TracPhone V11HTS Ku/C-band antenna system meets your needs with KVH's speed-based, fixed-cost unlimited use rate plans with speeds as fast as 8/2 Mbps (down/up). Plus, you'll also benefit from 2 GB of free data (or choose one of our other economical high-speed plans) on the separate high-speed channel delivering the network's highest speeds (as fast as 20/3 Mbps down/up) and always free from any protocol restrictions.

SCENARIO: Offshore Tanker



Unlimited Use Data Channel

Configured to support IoT data transfer, email, software and weather updates, VPN, and other operational needs.

FREE High-speed Data Channel

Use to support high-priority videoconferencing, on-demand file transmission, and allocated crew usage with controls in place to avoid data overages.

Plus C-band for Extended Range and Redundancy!

Ideal Applications:

- Anti-virus & software updates
- Vessel alerts & reporting
- Weather services data
- Automated document transmission
- Engine monitoring & reporting
- Web browsing
- Social media
- VPN
- Crew usage (Unallocated)
- Instant messaging (e.g., WhatsApp®)
- Onboard server communications to shore



LAN:
Unlimited Use



LAN:
High-speed

- #### Ideal Applications:
- Owner/guest connectivity
 - Video streaming (e.g., Netflix®)
 - Web browsing
 - Video chat (e.g., FaceTime®, Skype)
 - Dedicated media stream
 - Music streaming (e.g., Pandora®, Spotify®)
 - Telemedicine
 - Gaming
 - Social media
 - Crew usage (Allocated)
 - On-demand document transmission
 - Security cameras

Select one plan for each

Step 1. Select your Unlimited Use Rate Plan:

DATA SERVICE (Ku-band) [†]			
Monthly Data Plans	Monthly Rates (\$USD)	Data Speeds	
PLAN	\$/MONTH	DOWNLOAD	UPLOAD
V11C-UL1	Rates from \$549! Contact KVH Sales for custom pricing	128 Kbps	64 Kbps
V11C-UL2		256 Kbps	64 Kbps
V11C-UL3		512 Kbps	128 Kbps
V11C-UL4		1 Mbps	256 Kbps
V11C-UL5		2 Mbps	512 Kbps
V11C-UL6		4 Mbps	1 Mbps
V11C-UL7		8 Mbps	2 Mbps

- Speed-based plans with a fixed monthly price
- Restrictions may be imposed on access to data-intensive applications and protocols

Step 2. Select your High-speed Rate Plan:

DATA SERVICE (Ku-band) [†]				
Monthly Data Plans	Rates (\$USD)	Data Plan Allotment	Overage Rates (\$USD)	Data Speeds
PLAN	\$/MONTH	GB/MONTH	\$/MB	DOWNLOAD/UPLOAD
V11C-HS-2GB	FREE!	2	Rates as low as \$0.08 Contact KVH Sales for details	20 Mbps/ 3 Mbps
V11C-HS-5GB	Upcharge as low as \$250! Contact KVH Sales for details	5		
V11C-HS-10GB		10		
V11C-HS-20GB		20		
V11C-HS-40GB		40		
V11C-HS-80GB		80		
V11C-HS-150GB		150		

- Large data allowances, highest speeds, and most affordable rates
- Unrestricted access to all applications and protocols*
- Prioritization on the network with "Business Class Service"
- 100% transparency with easy-to-use tools for alerts, system configuration, data allocation, and data usage control and visibility

[†]C-band Service included in Ku-band Data Package Price

Comes complete with 2 phone lines available for Enhanced Voice Service, with calls to land or mobile for as low as \$0.05/minute

NEW! Month-to-month service with no annual contract with purchased hardware. New flexible suspension policies.

See reverse side for General Terms

*Excludes BitTorrent and all such protocols

Fleet pricing available. Contact KVH Sales for details.



KVH Industries A/S
EMEA Headquarters
Kokkedal, Denmark
Tel: +45.45.160.180 Fax: +45.45.160.181
Email: info@emea.kvh.com

KVH Industries, Inc.
World Headquarters
Middletown, RI U.S.A.
Tel: +1.401.847.3327 Fax: +1.401.849.0045
Email: info@kvh.com

KVH Industries Pte Ltd.
Asia-Pacific Headquarters
Singapore
Tel: +65.6513.0290 Fax: +65.6472.3469
Email: info@apac.kvh.com